

LETTER TO OUR STAKEHOLDERS

I think we can all agree that FY20 has been a challenging year — to say the least. Despite the ongoing opiate epidemic, we started off strong and were looking forward to meeting the needs of our clients and community. And then the COVID-19 pandemic hits. And on its heels a mounting mental health crisis and strengthened call to end longstanding racial injustice across our nation. Our nation, our community, our agency on some level was activated to align, connect and energize.



Talbert House staff, board, funders and clients collectively rose to the challenge as evidenced by the following accomplishments:

- We served over 21,000 clients face to face and another 96,000 in hotline and prevention services.
- Our behavioral health services were accredited for 3 years by CARF.
- A 3rd primary care clinic located at the ADAS Center opened with generous support from bi3, Bethesda Inc.'s grantmaking initiative to transform health, expanding integrated care to our clients and the community.
- Our mental health prevention and treatment services expanded in Warren and Clinton Counties.
- We tripled the number of clients served at Gateways receiving Medication Assisted Treatment to combat opiate addiction.
- The Housing service line's apartments had a 95% occupancy rate, our highest to date.
- Our Addictions, Mental Health and Community Corrections services lines implemented new electronic health records to better serve clients, track outcomes and manage billing.

This list goes on and on but the biggest accomplishment is our response to the coronavirus. With a focus on 10 key strategies all geared to maintaining client care and the safety of staff and clients, we quickly implemented telehealth, secured PPE, reduced expenses and identified funding streams.

We end the year in full appreciation of our staff, our board, our supporters and community partners. We thank you for believing in our work and supporting us at every turn. We took every opportunity to realign our practices and care, reconnect with those who needed us and support us, and to reenergize our team for the year ahead.

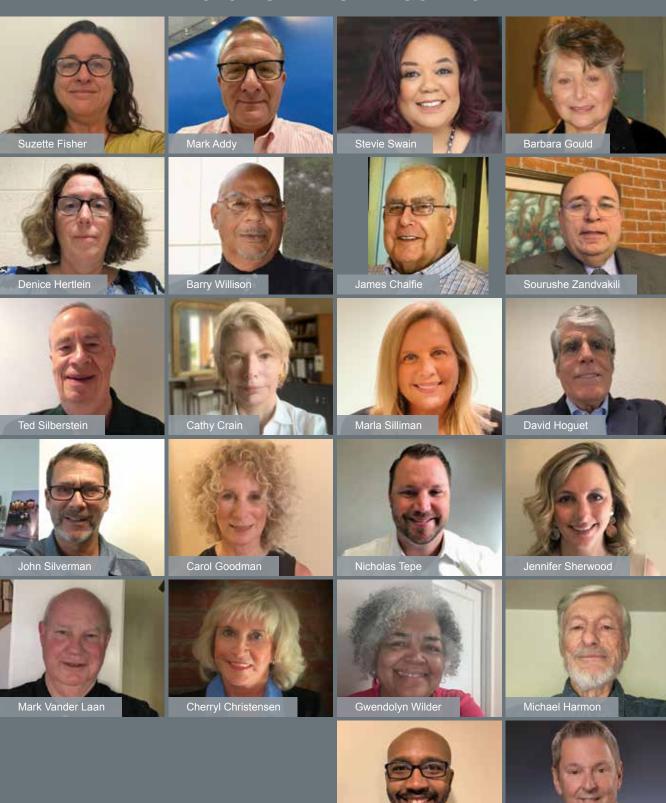
Sincerely,

Neil Tilow President/CEO David Hoguet

Chair, Board of Trustees



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ANSWERING THE CALL

Lueree Felton has been answering calls on the Talbert House 281-CARE crisis hotline for over 14 years. She has responded to thousands of calls over the years, including answering a call from a 10-year-old child, a 75-year-old adult and every age in-between. There are not many things she hasn't heard. But each time her phone rings she takes a deep breath and answers with a calm voice and focused mind. She's ready to help whoever is on the line.

Calls to the 28I-CARE crisis hotline are often people seeking connections to resources.

"Where can I find food for my kids tonight?"

"I just got fired and need to pay rent. I don't want to be homeless."

But many are more urgent – and dangerous.

"I'm being hurt by my parents. What do I do?"

"I don't want to live anymore."

Lueree recently took a call from a 22-yearold male who was in crisis, contemplating suicide. He had grown up in the foster care system and had no family support. Years of circling in and out of mental health care and with fear of being institutionalized, he did not see a way out. As a last resort he called 281-CARE.

Lueree answered the call.

He spoke. She listened. He felt hopeless. Alone.

"Sometimes when you talk with callers, they have so much going on that you need to find something they can grasp on to. To give them the hope to live," Lueree says, "In that moment he mentioned he had a dog." The caller's dog had been with him throughout his life. By reminding the caller of his connection to his dog, Lueree was able to motivate the caller to go the hospital, and to get help.

"It can be scary when someone calls, and their life seems to be in your hands. But we are trained, have a strong team, and are always focused on saving their life. Sometimes someone just wants someone to listen. Someone to give them their full attention.

Just to listen."

And Lueree always listens.

"That's why we do this. Even if
we just save one person's life,
that's why we answer the call."



A JOURNEY OF SUPPORT

Recovery for Rebecca means staying focused and connected to support.

After years of heroin and crack cocaine use, Rebecca was in and out of the justice system and isolated from any support. Until she met Debbie Boeh.

Debbie, or "Ms. Deb" as she's known by many of her clients, is a Peer Recovery Coach at Talbert House. As a Peer Recovery Coach, she provides encouragement, hope, assistance, guidance, advocacy and understanding to clients beginning their recovery.

This ongoing support and guidance from individuals in long-term recovery use their shared experience to better connect individuals to resources and manage their daily lives in sobriety.

"I met Ms. Deb while I was in the Hamilton County Recovery Pod," Rebecca remembers, "She would visit me twice per week and help me prepare for when my sentence was over."

Rebecca stayed in contact with Debbie, who helped her obtain housing, her driver's license and birth certificate. Together they scheduled medical appointments and arranged transportation.

"What hasn't Ms. Deb helped me with?" Rebecca says, "Ms. Deb has given me hope. I talk with her about life. She's one of the people that believed in me when I didn't believe in myself. She's hasn't judged. She's stayed by me. She's definitely a big part of my recovery."

Debbie sees the growth Rebecca has made and continues to check in. Rebecca regularly participates in Narcotics Anonymous, hosting meetings and has a sponsor and sponsee. Staying connected to others is central to her recovery.

Rebecca has been in recovery for over 17 months and is focused on taking one day at a time.

"Some days are better than others, but I work through them. It's people like Ms. Deb who have faith in me that gives me a reason to keep on this path."

And she knows that she won't be on that path alone.



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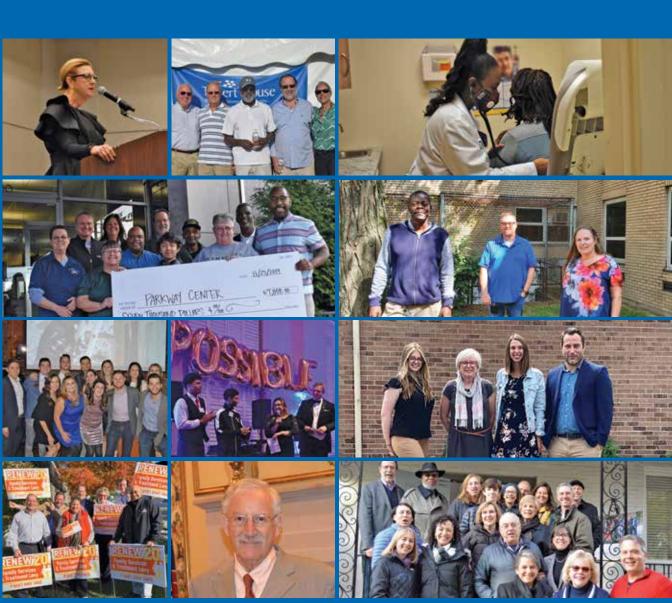


AWARDS RECEIVED

- 3-Year CARF Accreditation
- Fifth Third Foundation Announces 2019
 Strengthening Our Communities Fund Award
- Ohio Innovations to Address Addiction Crisis Award – Given by the Addiction Policy Forum to the Talbert House Engagement Center
- Cincinnati Business Courier C-Suite Award Neil Tilow
- Horizon Science Academy Community Engagement Partnership Award – Marchelle Donald
- ComSpark Award Brad Gray

AWARDS GIVEN

- 2019 Agnes Seasongood Award: Gregory Johnson
- 2019 Ernest Talbert Award: Susan Ingmire
- 2019 Community Service Award: Dan Hurley
- 2019 Richard Shenk Visionary Award: Fifth Third Bank
- 2019 Employee of the Year: Albert Caldwell
- 2020 Pam McClain Scholars: A'Kisha Brown
- 2019 Outstanding Employees: Andrew Eisenberg, Debra Frump, Kelly Ramsey, Vestal Simms, La-Vern Sutton



EVENTS

- Annual Luncheon
- Bang Bang in Paradise
- Bowling for the Brave
- Ambassador Holiday Benefit
- Make Camp Possible
- Hamilton County Family Services and Treatment Levy passes
- Fatherhood Week
- Fred Joffe celebrates 50 years of Board tenure

NEW PROGRAMS/SERVICES

- Talbert House Primary Care ADAS Center
- Community Alternative Sentencing Center (CASC)
- Peer Recovery Network
- Warren and Clinton Counties Prevention Services
- Freeda Kay III



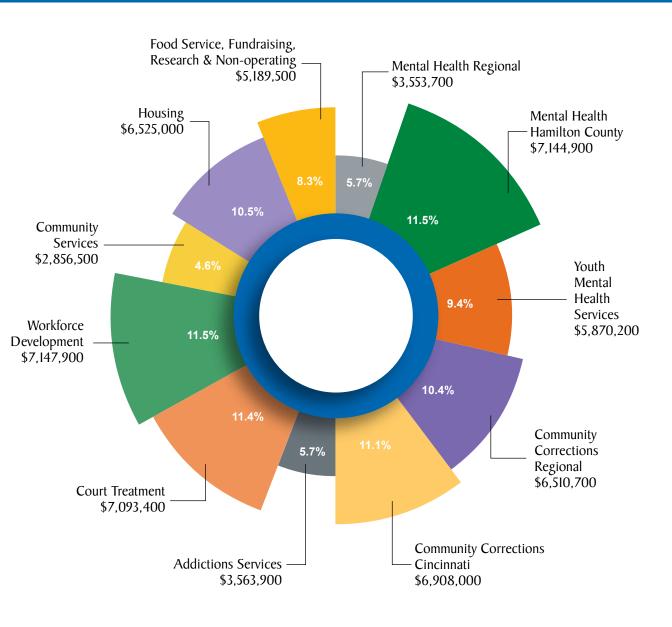
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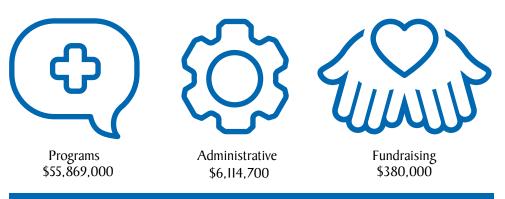
(UNAUDITED)

| PROGRAM | AMOUNT | % OF TOTAL |
|--|--------------|------------|
| Medicaid | \$11,138,100 | 19.04% |
| Hamilton County Mental Health and Recovery Services Board | 11,091,100 | 18.96% |
| Ohio Dept. of Rehabilitation & Correction | 9,683,000 | 16.54% |
| Hamilton County Department of Job and Family Services | 7,615,000 | 13.02% |
| Hamilton County Commissioners & Courts | 5,094,400 | 8.71% |
| Facility Governing Board of Butler, Clermont & Warren Counties | 3,097,400 | 5.30% |
| Federal Bureau of Prisons | 1,969,200 | 3.37% |
| U. S. Department of Veteran Affairs | 1,666,200 | 2.85% |
| Strategies to End Homelessness | 1,574,500 | 2.69% |
| Client Fees | 1,500,100 | 2.56% |
| Corporation for Supportive Housing | 934,000 | 1.60% |
| Mental Health Recovery Services Board, Serving Warren & Clinton Counties | 714,900 | 1.22% |
| Medicare | 448,400 | 0.77% |
| Other Public Contracts | 389,400 | 0.66% |
| United Way of Greater Cincinnati | 315,800 | 0.54% |
| Brown Co. Board of Mental Health and Addiction Services | 301,900 | 0.52% |
| SW Ohio Region Workforce Investment Board | 246,700 | 0.42% |
| Ohio Department of Mental Health and Addiction Services | 177,700 | 0.30% |
| Ohio Office of Attorney General | 134,400 | 0.23% |
| Ohio Commission on Fatherhood | 128,200 | 0.22% |
| Butler County Educational Service Center | 59,800 | 0.10% |
| City of Cincinnati | 58,700 | 0.10% |
| Cincinnati Public Schools / Ohio Dept of Education | 56,700 | 0.10% |
| National Suicide Prevention | 41,700 | 0.07% |
| Butler County Mental Health & Addiction Services Board | 27,800 | 0.05% |
| Butler County Children Services | 22,200 | 0.04% |
| Hamilton County Juvenile Court | 10,900 | 0.02% |
| TOTAL PROGRAM REVENUE | \$58,498,200 | 100.00% |

| NON PROGRAM REVENUE | |
|---------------------------|--------------|
| Non-Public Funded Sources | \$1,556,000 |
| Contributions | 1,436,400 |
| TOTAL | 61,490,600 |
| Intercompany Revenue | 2,514,100 |
| TOTAL REVENUE | \$64,004,700 |
| UNRESTRICTED NET ASSETS | \$18,591,500 |

EXPENSE SUMMARY FY 2020 (JULY 2019 – JUNE 2020)























ADDICTIONS • COMMUNITY • CARE

COMMUNITY CORRECTIONS

• HOUSING • MENTAL HEALTH

OUR MISSION



Building a Stronger Community... One Life at a Time.

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